

## FOR BOARD ACTION

Agenda Item # 3

Meeting Date:

6/29/10

**SUBJECT:** CONSIDERATION OF BIDS  
WATER STORAGE TANK REPAIR/REPAINTING  
SE MAIN LEVEL TOWER #86

**PREPARED BY:** Cary Johnson – Manager of Maintenance and Construction – Water Operations

ITEM DESCRIPTION:

Seven bids were received and opened on June 17<sup>th</sup>, 2010, for Water Storage Tank Repair/Repainting work to be completed during 2010.

This work consists of exterior coating repair/replacement and interior coating replacement on the 500,000 gallon SE Main Level Tower #86. A breakdown of the bids is attached.

Utility Service Company, Inc. was the lowest overall project bidder with a total bid price of \$166,000.00.

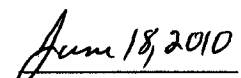
FOR CAPITAL PURCHASES/BIDS/MAJOR PROJECTS:

The Water Maintenance and Construction Major Maintenance Budget for 2010 includes \$300,000 for this project.

UTILITY BOARD ACTION REQUESTED:

Management recommends that the Board recommend approval of a contract with Utility Service Company, Inc. in the amount of \$166,000.00, and to request the Mayor and City Clerk to execute the contract.

  
\_\_\_\_\_  
General Manager

  
\_\_\_\_\_  
Date

**ROCHESTER PUBLIC UTILITIES**

**500,000 gallon SE Main Level Tower #86 Repair - Repainting - 2010**

**Bid Tab Results**

**Bids Due: 6/17/10 : 10:00AM**

**Order # 7004203**

Bid Bond/Check (Y/N)	Interior Coating Replacement	Exterior Coating Repair / Replacement	Grinding or Power Tool Cleaning @ 20hrs	Caulking - Seam Sealing @ 200'	F&I Safety Climb @ 135'	Structural Welding @ 16hrs	Grand Total
	110,000.00	170,000.00	3,000.00	5,000.00	7,000.00	5,000.00	\$300,000.00
Yes	\$85,650.00	\$117,360.00	\$2,000.00	\$5,000.00	\$6,950.00	\$2,800.00	\$219,760.00
Yes	\$79,470.00	\$148,790.00	\$2,500.00	\$1,400.00	\$4,650.00	\$3,840.00	\$240,650.00
Yes	\$101,000.00	\$101,100.00	\$2,500.00	\$2,800.00	\$3,000.00	\$2,400.00	\$212,800.00
Yes	\$98,000.00	\$137,000.00	\$2,500.00	\$3,000.00	\$6,000.00	\$4,000.00	\$250,500.00
No Bud Submitted							
Yes	\$75,000.00	\$104,000.00	\$2,000.00	\$1,600.00	\$3,000.00	\$2,400.00	\$188,000.00
Yes	\$93,500.00	\$96,000.00	\$2,200.00	\$2,000.00	\$3,700.00	\$1,920.00	\$198,320.00
Yes	\$88,900.00	\$98,590.00	\$2,200.00	\$3,000.00	\$1,550.00	\$1,760.00	\$168,000.00

## **BID PROPOSAL**

Bid Proposal Page 1 of 2

Honorable Public Utility Board  
City of Rochester  
Rochester, Minnesota 55904

The undersigned hereby proposes to provide material, equipment, and labor for Repair-Repainting of the following water storage facility in accordance with the Contract Documents and other proposal documents for project #7004203.

### **SE Main Level Tower**

Interior Wet Area Coating Repair/Replacement	\$ <u>58,900</u>
Exterior Recoating Repair/Replacement	\$ <u>98,590</u>
Grinding or Power Tool Cleaning, estimated 20 hours @ \$ <u>110</u> /hr	\$ <u>2,200</u>
Interior Seam Sealing / Caulking, estimated 200 linear feet @ \$ <u>15</u> /ft	\$ <u>3,000</u>
Structural Welding, estimated 16 hours @ \$ <u>110</u> /hr	\$ <u>1,760</u>
Furnish and Install New Safety Climb, (Approximately 135 linear feet total length)	\$ <u>1,550</u>

**SE Main Level Tower Total** \$ 166,000

Any sales tax that would be due and payable on work completed or material/equipment furnished under this Contract shall be included in the total amount of the bid.

### **If submitted:**

I acknowledge receipt of Addendum(s) # none Dated \_\_\_\_\_  
Signed [Signature] Dated 6-15-10

Accompanying this Bid proposal is a 5% Bid Bond payable to the City of Rochester in the amount of \$ 8,300 which is equal to five percent (5%) of the total bid price. It is understood that this proposal is submitted pursuant to the NOTICE TO BIDDERS, attached hereto, and the Undersigned hereby agrees to the terms and conditions thereof. The Undersigned warrants that this proposal is submitted in good faith and without collusion or connection with any other person or persons bidding for the same work. In the event that this proposal is accepted, the Undersigned hereby agrees to deliver the bid items in accordance with completion dates specified in the Special Provisions.

Bidder Utility Service Co., Inc.

Address 535 Courtney Hodges Blvd.  
Perry, GA 31069

Telephone 478-987-0303

Signature [Handwritten Signature]

Title General Manager

**SUBCONTRACTOR LISTING** List all subcontractors to be employed in the work.

Subcontractor: <i>none</i>	Type of Work:
Contact:	Address and Phone:
Subcontractor:	Type of Work:
Contact:	Address and Phone:
Subcontractor:	Type of Work:
Contact:	Address and Phone:
Subcontractor:	Type of Work:
Contact:	Address and Phone:
Subcontractor:	Type of Work:
Contact:	Address and Phone:
Subcontractor:	Type of Work:
Contact:	Address and Phone:

LIST OF REFERENCES: List references for work on elevated towers completed in the last five years.

Reference: <i>please see</i> <i>enclosed reference packet</i>	Type of Work:
Contact:	Address and Phone:
Reference:	Type of Work:
Contact:	Address and Phone:
Reference:	Type of Work:
Contact:	Address and Phone:
Reference:	Type of Work:
Contact:	Address and Phone:
Reference:	Type of Work:
Contact:	Address and Phone:
Reference:	Type of Work:
Contact:	Address and Phone:

## Reference Packet

**Utility Service Co., Inc.**  
**535 COURTNEY HODGES BLVD.**  
**P.O. BOX 1350**  
**PERRY, GA 31069**



**Phone (478) 987-0303**  
**Fax (478) 987-9657**

June 2010

To Whom It May Concern:

Utility Service Co., Inc. is a Georgia corporation that was established in North Carolina in November of 1990. We have operated under this name since incorporated. We paint more than 700 tanks per year and maintain potable water tanks for over 4,000 systems throughout the United States.

We work on turn-key projects with specifications provided by the Owner's engineers, or our specifications negotiated prior to the signing of a contract. We seldom request additional monies on a job, or initiate change orders effecting the work or costs of a tank project. We have never failed to complete a project and we have never been involved in litigation as a plaintiff against an Owner or Engineering Firm.

Utility Service Co., Inc. does business with the following bank:

SunTrust Bank of Middle Georgia  
Sherry D. Harris, Sr. Vice-President  
(404) 532-0415

Bonding Company: Travelers Casualty and Surety Company of America  
Agent: Senn, Dunn, Marsh, Roland (Larry Roland)  
PO Box 9375  
Greensboro, NC 27429  
Phone: (336) 272-7161  
Bonding Capacity: >\$6,000,000

Equipment, personnel, jobs completed, and other references are listed on attachments to this submittal. Jobs in progress are too numerous to list (>\$5,000,000), but a brief list is attached.

Respectfully submitted,

*Jonathan Cato*

Jonathan Cato  
Vice President of Operations

## **Officers:**

Carl S. Cummings - CEO

**Education:** Industrial Engineer – Southern Tech  
BA – Georgia College

**Experience:** 0 Years -- E.C.C. America  
\*Engineering Manager  
\*Vice President and General Manager--Carbonates Division  
  
2 Years -- Hargis Railcar  
\*Vice President and General Manager  
  
18 Years -- Utility Service Co., Inc.  
\*CEO

Chris Boyd – President

**Education:** BS Civil Engineering Technology  
Southern Polytechnic & State University

**Experience:** 21 Years – Imerys  
\* Director of North American Operations  
\* Operations Manager  
  
1 Year – Utility Service Co., Inc.  
\* President  
\* General Manager, Specialty Prod. Division



### **Bonding Company:**

Travelers Casualty & Surety Company of America  
11440 Carmel Commons  
Charlotte, NC 28226

### **Agent (Bonds and Insurance):**

Larry Roland  
Senn, Dunn, Marsh & Roland  
PO Box 9375  
Greensboro, NC 27429  
Phone: (336) 272-7161

Bonding Capacity: >\$6,000,000

### **Major Equipment Owned**

<b><u>Quantity</u></b>	<b><u>Description</u></b>
Six	40,000 C.F.M. Dust Collectors
Three	20,000 CFM Dust Collectors
Five	Titan Industrial Vacuum Units
Twenty Five	T.E.P.E. containment Systems
Seven	Decontamination Clean-Up Units
Thirty-four	22-ton bulk sand trailers
Twelve	Road Tractors
Four	ARS Steel Grit Recycling Units
Two	ADI Steel Grit Recycling Units
Two	Versablast Faster Blasters

## Recently Completed Projects

**Customer:** City of Rogers, AR  
**Contract Amount:** \$518,000  
**Completion Date:** October 2008  
**Contact:** Pat Askins, P.E. – CB&I – 205-678-9224 [PAskins@CBI.com](mailto:PAskins@CBI.com)  
**Summary:** Full interior and exterior renovation of a 2MMG hydropillar with drape containment

**Customer:** City of Raleigh, NC  
**Contract Amount:** each tank was part of larger \$8million project  
**Completion Date:** July 31, 2008  
**Contact:** Perry Allen, P.E. – 919-831-6144 [PerryAllen@ci.raleigh.nc.us](mailto:PerryAllen@ci.raleigh.nc.us)  
**Summary:** Renovated interiors and exteriors of a 500MG elevated and a 1MMG pedisphere, both with drape containment

**Customer:** South Island Public Utilities, SC  
**Contract Amount:** \$300,000  
**Completion Date:** April 2008  
**Contact:** Kelly Ferda – 843-671-2970 [kferda@hargray.com](mailto:kferda@hargray.com)  
**Summary:** Full interior and exterior renovation of a 300MG pedisphere with drape containment

**Customer:** City of Montgomery, AL  
**Contract Amount:** \$891,000  
**Completion Date:** May 2008  
**Contact:** Chris Griffin, CH2M Hill – 334-271-1445 ext 707 [Chris.Griffin@CH2M.com](mailto:Chris.Griffin@CH2M.com)  
**Summary:** 3MMG hydropillar – interior and exterior lead abatement with drape containment

**Customer:** City of Fort Smith, AR  
**Contract Amount:** \$914,000  
**Completion Date:** September 2008  
**Contact:** Andy Dibble, P.E. – Mickle, Wagner, Coleman – 479-649-8484  
[adibble@mwec-engr.com](mailto:adibble@mwec-engr.com)  
**Summary:** Painting 7.5MMG ground storage tank, lead abatement on interior and exterior

**Customer:** Howard County, MD  
**Contract Amount:** \$336,000  
**Completion Date:** October 2007  
**Contact:** John Schaeffer, P.E. – 410-313-4943 [jschaeffer@howardcountymd.gov](mailto:jschaeffer@howardcountymd.gov)  
**Summary:** Full interior and exterior renovation of a 1MMG pedisphere with drape containment

## **Projects Under Contract**

**Customer:** City of Philadelphia, PA  
**Contract Amount:** \$2,612,500  
**Start Date:** Spring 2009  
**Contact:** Ed Kaewvichien – 215-685-2120  
**Summary:** 1.5MMG elevated tank with full interior and exterior renovation with Class 1A containment

**Customer:** Anne Arundel County, MD  
**Contract Amount:** \$1,230,000  
**Start Date:** February 2009  
**Contact:** Erica Whorley – 410-571-0092  
**Summary:** Interior and exterior renovation of a 2MMG elevated tank with Class 1A containment

**Customer:** City of Raleigh, NC  
**Contract Amount:** \$8,000,000  
**Start Date:** June 2008  
**Contact:** Pat Askins – CB&I – 205-678-9224  
**Summary:** full renovation of ten additional tanks

**Customer:** Cannon AFB, NM  
**Contract Amount:** \$243,000  
**Start Date:** November 2008  
**Contact:** Steve Thornton – Bay West – 206-546-7177  
**Summary:** painting interior and miscellaneous repairs on three (3) elevated tanks

## **Trade References**

**Tnemec Co., Inc.** – USCI purchases more than 100,000 gallons of paint per year

Dean Drehoff

Atlanta, GA

770-242-9605

**Induron Coatings, Inc.** – USCI purchases more than 10,000 gallons of paint per year

Davies Hood

Birmingham, AL

888-521-9630

**Reed Minerals, Inc.**

Abrasives

David Dewitt

Memphis, TN

901-789-1573

**Eagle Industries, Inc.**

Containment Systems

Mark Coulon

New Orleans, LA

800-266-8246

UTILITY SERVICE  
CONTRACTING DIVISION  
535 COURTNEY HODGES BLVD  
PERRY, GA 31069  
TEL 800-223-3695  
FAX 478-987-9657  
WWW.UTILITYSERVICE.COM



STATE OF GEORGIA

COUNTY OF HOUSTON

RESOLUTION

BE IT RESOLVED that Hal Black, General Manager of the Contracting Division, is hereby authorized, empowered and directed to execute bonds and contracts for and on behalf of Utility Service Company, Inc., a corporation.

UTILITY SERVICE CO., INC.

By: Chris Boyd  
Its: President

I, Shane Albritton, as Assistant Secretary of Utility Service Co., Inc., do hereby certify that the above Resolution was duly proposed, adopted, and resolved, during a special meeting of Utility Service Company, Inc., a corporation, on the 15<sup>th</sup> day of April, 2010.

Shane Albritton  
Assistant Secretary

# THE AMERICAN INSTITUTE OF ARCHITECTS



AIA Document A310

## Bid Bond

**KNOW ALL MEN BY THESE PRESENTS**, that we Utility Service Co., Inc., P.O. Box 1350, Perry, GA 31069

as Principal, hereinafter called the Principal, and Travelers Casualty and Surety Company of America

a corporation duly organized under the laws of the State of Connecticut

as Surety, hereinafter called the Surety, are held and firmly bound unto **CITY OF ROCHESTER, MINNESOTA**

as Obligee, hereinafter called the Obligee, in the sum of **FIVE** Percent ( 5 %) of Principal's Bid ----- Dollars (\$-----), for the payment of which sum well and truly to be made, the said Principal and the said Surety, bind ourselves, our heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.

WHEREAS, the Principal has submitted a bid for **TOWER CLEANING AND REPAIR/REPAINTING  
500,000 GALLON SE MAIN LEVEL TOWER # 86**

NOW, THEREFORE, if the Obligee shall accept the bid of the Principal and the Principal shall enter into a Contract with the Obligee in accordance with the terms of such bid, and give such bond or bonds as may be specified in the bidding or Contract Documents with good and sufficient surety for the faithful performance of such Contract and for the prompt payment of labor and material furnished in the prosecution thereof, or in the event of the failure of the Principal to enter such Contract and give such bond or bonds, if the Principal shall pay to the Obligee the difference not to exceed the penalty hereof between the amount specified in said bid and such larger amount for which the Obligee may in good faith contract with another party to perform the Work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect.

Signed and sealed this **17TH** day of **JUNE**, 20 **10**

*Tony M. Buspinis*

(Witness)

Utility Service Co., Inc.  
(Principal)

*Hal Black*  
Hal Black, General Manager

(Title)

Travelers Casualty and Surety Company of America  
(Surety) (Seal)

*Larry B. Roland*  
Larry B. Roland, Attorney-in-Fact

(Title)

*Anne B. Theodore*  
Anne B. Theodore (Witness)



## POWER OF ATTORNEY

Farmington Casualty Company  
Fidelity and Guaranty Insurance Company  
Fidelity and Guaranty Insurance Underwriters, Inc.  
St. Paul Fire and Marine Insurance Company  
St. Paul Guardian Insurance Company

St. Paul Mercury Insurance Company  
Travelers Casualty and Surety Company  
Travelers Casualty and Surety Company of America  
United States Fidelity and Guaranty Company

Attorney-In Fact No. 221237

Certificate No. 003594392

**KNOW ALL MEN BY THESE PRESENTS:** That St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company and St. Paul Mercury Insurance Company are corporations duly organized under the laws of the State of Minnesota, that Farmington Casualty Company, Travelers Casualty and Surety Company, and Travelers Casualty and Surety Company of America are corporations duly organized under the laws of the State of Connecticut, that United States Fidelity and Guaranty Company is a corporation duly organized under the laws of the State of Maryland, that Fidelity and Guaranty Insurance Company is a corporation duly organized under the laws of the State of Iowa, and that Fidelity and Guaranty Insurance Underwriters, Inc., is a corporation duly organized under the laws of the State of Wisconsin (herein collectively called the "Companies"), and that the Companies do hereby make, constitute and appoint

Larry B. Roland, Timothy B. Templeton, Gray McCaskill, Anne B. Theodore, Glyda E. Meredith, Patsy B. Lewis, Kelly Whitener, and Chavonne C. Hill

of the City of Greensboro, State of North Carolina, their true and lawful Attorney(s)-in-Fact, each in their separate capacity if more than one is named above, to sign, execute, seal and acknowledge any and all bonds, recognizances, conditional undertakings and other writings obligatory in the nature thereof on behalf of the Companies in their business of guaranteeing the fidelity of persons, guaranteeing the performance of contracts and executing or guaranteeing bonds and undertakings required or permitted in any actions or proceedings allowed by law.

IN WITNESS WHEREOF, the Companies have caused this instrument to be signed and their corporate seals to be hereto affixed, this 18th day of May, 2009.

Farmington Casualty Company  
Fidelity and Guaranty Insurance Company  
Fidelity and Guaranty Insurance Underwriters, Inc.  
St. Paul Fire and Marine Insurance Company  
St. Paul Guardian Insurance Company

St. Paul Mercury Insurance Company  
Travelers Casualty and Surety Company  
Travelers Casualty and Surety Company of America  
United States Fidelity and Guaranty Company



State of Connecticut  
City of Hartford ss.

By: \_\_\_\_\_

George W. Thompson, Senior Vice President

On this the 18th day of May, 2009, before me personally appeared George W. Thompson, who acknowledged himself to be the Senior Vice President of Farmington Casualty Company, Fidelity and Guaranty Insurance Company, Fidelity and Guaranty Insurance Underwriters, Inc., St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company, St. Paul Mercury Insurance Company, Travelers Casualty and Surety Company, Travelers Casualty and Surety Company of America, and United States Fidelity and Guaranty Company, and that he, as such, being authorized so to do, executed the foregoing instrument for the purposes therein contained by signing on behalf of the corporations by himself as a duly authorized officer.

In Witness Whereof, I hereunto set my hand and official seal.  
My Commission expires the 30th day of June, 2011.



Marie C. Tetreault  
Marie C. Tetreault, Notary Public



## RESOLUTION

BE IT RESOLVED by the Public Utility Board of the City of Rochester, Minnesota, to approve a contract agreement with Utility Service Company, Inc., and request the Mayor and the City Clerk to execute the agreement for

**WATER STORAGE TANK REPAIR-REPAINTING  
(500,000 gallon SE Main Level Tower #86)**

The amount of the contract agreement to be ONE HUNDRED SIXTY-SIX THOUSAND AND 00/100 DOLLARS (\$166,000.00) and Utility Service Company, Inc. being the lowest responsible bidder.

Passed by the Public Utility Board of the City of Rochester, Minnesota, this 29<sup>th</sup> day of June, 2010.

---

President

---

Secretary