

FOR BOARD ACTION

Agenda Item #

5.c.

Meeting Date:

10/30/07

SUBJECT: Purchase of One Terex-Utilities Hi-Ranger HR46 Aerial Device, Utility Body, and Installation

PREPARED BY: Bill Cook, Supervisor Environmental, GIS, & Fleet Operations

ITEM DESCRIPTION:

Plans for vehicle replacement in 2007 include a new Aerial Bucket truck for Electric Maintenance & Construction crews. The 2007 capital improvement budget included funds for this unit which replaces an existing unit. Bids were received from one vendor to supply the aerial device, body and installation on an RPU provided cab & chassis. Based on our evaluation of the bids which included price, delivery, previous experience with manufacturer and bidder, availability of service and repair facilities, compliance with specifications and operating & maintenance costs, DUECO was determined to be the lowest responsive bid with a price of \$80,257.00 which includes the trade in of Unit V116. A request to purchase a cab and chassis for this unit will be brought before the Board at a future meeting. The cab & chassis purchase will be off the State contract at an estimated cost of approximately \$63,000. The total price of the unit is within budget estimates.

Bid packages were sent to four vendors who have submitted bids in the past. Two no-bid letters, one bid, and one no-response were received. One of the vendors who submitted a no-bid letter indicated they have historically not been price competitive with this type of unit and chose not to invest the time in preparing a bid. The single bid received was within the expected price range.

	ABM	Altec	DUECO	Truck Utilities
Base	No bid letter	No bid letter	\$ 90,812.00	No response
Bid Signature			Y	
Trade - V116			\$ (15,000.00)	
Hydraulic Impact Wrench			\$ 1,179.00	
Install Wired Rite			\$ 1,619.00	
Extended Warranty			\$ 1,647.00	
Bid Bond			Y	
Addendum			N	
Total Price			\$ 80,257.00	

UTILITY BOARD ACTION REQUESTED:

Management recommends Board approval of a Purchase Order to: DUECO in the amount of \$80,257.00 plus sales tax.


General Manager

10/25/07
Date

ROCHESTER PUBLIC UTILITIES



RESOLUTION

BE IT RESOLVED by the Public Utility Board of the City of Rochester, Minnesota, to approve a purchase order agreement with DUECO for

Aerial Device with Utility Body and Installation

The amount of the purchase order agreement to be EIGHTY THOUSAND TWO HUNDRED FIFTY-SEVEN AND 00/100 DOLLARS (\$80,257.00) plus sales tax, and DUECO being lowest responsible bidder.

Passed by the Public Utility Board of the City of Rochester, Minnesota, this 30th day of October, 2007.

President

Secretary