

FOR BOARD ACTION

Agenda Item # 4.b.

Meeting Date: 1/26/10

SUBJECT: Consideration of Bids – Hourly Contract Tree Trimming

PREPARED BY: Dale Olofson-- Manager of Maintenance and Construction
Bob Ledebuhr, C.P.M., Materials Manager/Contract Administrator

ITEM DESCRIPTION:

Bids were opened on Tuesday, January 19, 2010 at 2:00 PM for a two year hourly tree trimming contract. Request for bids were mailed out to ten prospective companies with three companies submitting bids. The results of those bids are attached in the bid tabulation. The request for bids asked for (2) 2 person tree trimming crews with an aerial lift or an optional elevator lift and brush chipper for each crew. Both crews will be utilized through 2010 to do routine line clearance tree trimming on our transmission and distribution systems.

Asplundh Tree Expert Company submitted the lowest bid and meets all of the proposal requirements. Asplundh was the successful bidder for the prior two year contract and has performed satisfactory during that time.

Staff will be available at the board meeting to answer any questions.

We are requesting approval on the option to substitute an elevator aerial lift to one of the crews to facilitate a more efficient method of trimming with the increased 15 feet of reach with that truck. We will evaluate the efficiencies and with this contract have the discretion to use the truck we find most efficient.

FOR CAPITAL PURCHASES/BIDS/MAJOR PROJECTS:

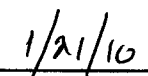
The 2010 operating budget included \$320,000 for tree trimming services. In addition, the proforma budget estimate for 2011 includes \$338,000 for these services. The second year of the contract will be contingent on Council approval of the 2011 budget.

UTILITY BOARD ACTION REQUIRED:

Staff recommends that the Utility Board approve a resolution to approve a contract agreement with Asplundh Tree Expert Company for a total of \$645,012.40 and authorize the Mayor and the City Clerk to execute the Contract subject to the approval of the 2011 RPU budget by the Board and Council.



General Manager



Date

ROCHESTER PUBLIC UTILITIES

BID PROPOSAL

Honorable Public Utility Board
City of Rochester, Minnesota

Date January 15, 2010

Board Members:

The undersigned hereby proposes to furnish the following services in accordance with the attached Specifications and other Proposal Documents. Exceptions to the provisions of these Documents, if any, are attached to and made a part of this Bid Proposal.

HOURLY LINE CLEARANCE TREE TRIMMING

TREE CLEARING 115kV & 161kV TRANSMISSION LINES
34.5kV SUB-TRANSMISSION LINE
13.8kV DISTRIBUTION LINES (3 PHASE & 1 PHASE)
600V SERVICE WIRE

<u>1st Crew</u>	<u>2010 Contract Year</u>
	<u>Hourly Price</u>
Tree Trimmer:	\$ <u>34.24</u> /Hr x 1880 Hrs = \$ <u>64,371.20</u>
Groundman:	\$ <u>31.14</u> /Hr x 1880 Hrs = \$ <u>58,543.20</u>
Aerial Device:	\$ <u>12.00</u> /Hr x 1880 Hrs = \$ <u>22,560.00</u>
Optional Elevator w/ 60' - 70' lift	\$ <u>16.25</u> /Hr x 1880 Hrs = \$ <u>30,550.00</u>
Chipper:	\$ <u>4.00</u> /Hr x 1880 Hrs = \$ <u>7,520.00</u>
<u>2nd Crew*</u>	<u>2010 Contract Year</u>
	<u>Hourly Price</u>
Tree Trimmer:	\$ <u>34.24</u> /Hr x 1880 Hrs = \$ <u>64,371.20</u>
Groundman:	\$ <u>28.36</u> /Hr x 1880 Hrs = \$ <u>53,316.80</u>
Aerial Device:	\$ <u>12.00</u> /Hr x 1880 Hrs = \$ <u>22,560.00</u>
Optional Elevator w/ 60' - 70' lift	\$ <u>16.25</u> /Hr x 1880 Hrs = \$ <u>30,550.00</u>
Chipper:	\$ <u>4.00</u> /Hr x 1880 Hrs = \$ <u>7,520.00</u>
Total Year 2010 Contract	\$ <u>361,862.40.00</u>
Additional Trimmer	\$ <u>31.14</u> /Hr

* Actual contract hours may be adjusted based on price and budget.

1st Crew

**2011 Contract Year
Hourly Price**

Tree Trimmer: \$ 35.29 /Hr x 2000 Hrs = \$ 70,580.00
Groundman: \$ 32.07 /Hr x 2000 Hrs = \$ 64,140.00
Aerial Device: \$ 12.00 /Hr x 2000 Hrs = \$ 24,000.00
Optional Elevator \$ 16.25 /Hr x 2000 Hrs = \$ 32,500.00
w/ 60' - 70' lift
Chipper: \$ 4.00 /Hr x 2000 Hrs = \$ 8,000.00

2nd Crew

**2011 Contract Year
Hourly Price**

Tree Trimmer: \$ 35.29 /Hr x 2000 Hrs = \$ 70,580.00
Groundman: \$ 29.23 /Hr x 2000 Hrs = \$ 58,460.00
Aerial Device: \$ 12.00 /Hr x 2000 Hrs = \$ 24,000.00
Optional Elevator \$ 16.25 /Hr x 2000 Hrs = \$ 32,500.00
w/ 60' - 70' lift
Chipper: \$ 4.00 /Hr x 2000 Hrs = \$ 8,000.00

Total Year 2011 Contract \$ 392,760.00

Additional Trimmer \$ 32.07 /Hr

* Actual contract hours may be adjusted based on price and budget.

SUMMARY

	Total Year 2010	Total Year 2011	Contract Total
Total Contract Amount	\$ <u>361,862.40</u>	+ \$ <u>392,760.00</u>	= \$ <u>754,622.40</u>

NOTE 1: The Bidder shall furnish one of the following for insurance verification purposes with the Bid Proposal:

1) A Certificate of Insurance stating policies, coverage limits, and term if an existing policy is in effect.

or

2) A letter from the Bidder's insurance broker or agent stating the Bidder's ability to obtain the coverage stated in the specification, if awarded the contract.

Accompanying this Proposal is a Bid Bond payable to the City of Rochester in the amount of 5%, which is equal to five percent (5%) of the maximum estimated contract price. It is understood that this Proposal is submitted pursuant to the NOTICE TO BIDDERS, attached hereto, and the Undersigned hereby agrees to the terms and conditions thereof. The Undersigned warrants that this Proposal is submitted in good faith and without collusion or connection with any other person or persons bidding for the same work. In the event that this Proposal is accepted, the Undersigned hereby agrees to enter into a legally executed contract document(s).

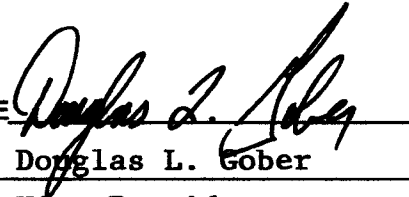
BIDDER Asplundh Tree Expert Co.

ADDRESS 32998 Hill Ave. Trail

Red Wing, MN 55066

PHONE NO. 612-819-2931

SIGNATURE



TYPED

Douglas L. Gober

TITLE

Vice President

Rochester Public Utilities
BID TABULATION - LINE CLEARANCE TREE TRIMMING 2010/11
 January 19, 2010 2:00 PM CST

2 - Year Hourly Contract	Asplundh Tree Expert Co.	Devey Tree Expert Co.	Wright Tree Service Inc.	A Perfect Cut Tree Service	Carr's Tree Services	Elite Tree Inc.	Hathaway Tree Service	New Age Tree Service	Randy Bearbower Tree Trimming	Tree Cutters / David Raygor
Bid Bond	Y	Y	Y	NB	NB	NB	NB	NB	NB	NB
Year 2010 hourly rate work	\$ 308,752.40	\$ 333,944.40	\$ 350,131.20							
Year 2011 hourly rate work	\$ 336,260.00	\$ 360,700.00	\$ 382,040.00							
Total 2-year contract w/1 Aerial & 1 Elevator	\$ 645,012.40	\$ 694,644.40	\$ 732,171.20	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Year 2010 hourly rate work	\$ 300,762.40	\$ 321,630.40	\$ 342,047.20							
Year 2011 hourly rate work	\$ 327,760.00	\$ 347,600.00	\$ 373,440.00							
Total 2-year contract w/2 Aerial	\$ 628,522.40	\$ 669,230.40	\$ 715,487.20	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Year 2010 hourly rate work	\$ 316,742.40	\$ 346,258.40	\$ 358,215.20							
Year 2011 hourly rate work	\$ 344,760.00	\$ 373,800.00	\$ 390,640.00							
Total 2-year contract w/2 Elevator	\$ 661,502.40	\$ 720,058.40	\$ 748,855.20	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Additional Trimmer 2010 / hour	\$ 31.14	\$ 24.18	\$ 25.50							
Additional Trimmer 2011 / hour	\$ 32.07	\$ 24.66	\$ 26.33							



RESOLUTION

BE IT RESOLVED by the Public Utility Board of the City of Rochester, Minnesota, to approve a contract agreement with Asplundh Tree Expert Company and request the Mayor and the City Clerk to execute the agreement (subject to the approval of the 2011 RPU budget by the Board and Council) for,

2010 - 2011 Hourly Contract Tree Trimming

The amount of the contract agreement to be SIX HUNDRED FORTY FIVE THOUSAND AND TWELVE AND 40/100 DOLLARS (\$645,012.40) and Asplundh Tree Expert Company being lowest responsible bidder.

Passed by the Public Utility Board of the City of Rochester, Minnesota, this 26th day of January, 2010.

President

Secretary