

## FOR BOARD ACTION

Agenda Item # 4

Meeting Date:

3/30/10

**SUBJECT:** Purchase of One 2010 Altec 206 Model AM55E Aerial Device, Utility Body, and Installation

**PREPARED BY:** Bill Cook, Manager, Work Management and Integrated Services

ITEM DESCRIPTION:

Plans for vehicle replacement in 2010 include a new aerial bucket truck for Electric Maintenance & Construction crews. The 2010 capital improvement budget included funds for this unit which replaces an existing unit.

Bids were received from two vendors to supply the aerial device, body and installation on an RPU provided cab & chassis approved at the February 23<sup>rd</sup>, 2010 board meeting. Based on our evaluation of the bids which included price, delivery, previous experience with manufacturer and bidder, availability of service and repair facilities, compliance with specifications and operating & maintenance costs, ALTEC INDUSTRIES was determined to be the lowest responsive bid with a price of \$112,127.00 which include the trade in of Unit V136.

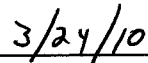
FOR CAPITAL PURCHASES/BIDS/MAJOR PROJECTS:

The total price of the unit is within budget estimates.

UTILITY BOARD ACTION REQUESTED:

Management recommends Board approval of a Purchase Order to: ALTEC INDUSTRIES, INC. 5201 West 84<sup>th</sup> Street, Indianapolis, IN 46268 in the amount of \$112,127.00 plus sales tax.

  
General Manager

  
Date

**ROCHESTER PUBLIC UTILITIES**

## Bid Evaluation - V474 Aerial Bucket Truck

March 16th, 2010

### Bidders

DUECO - Watertown SD

Altec Industries - Indianapolis IN

ABM Equipment & Supply - Hopkins MN

Truck Utilities - Minneapolis, MN

### Price

	ABM Equipment	Altec Industries	DUECO Inc	Truck Utilities
<b>Base Bid</b>				
Aerial Device and Utility Body Installed		\$121,366.00	\$132,567.00	
<b>Options</b>				
Hydraulic impact wrench		\$1,055.00	\$1,087.00	
Extend all mentioned warranties two years		\$2,706.00	\$909.00	
<b>Trade-In</b>				
Trade-in Allowance on V136 - 2000 Sterling L7500		(\$13,000.00)	(\$10,000.00)	
<b>Total</b>		<b>\$ 112,127.00</b>	<b>\$ 124,563.00</b>	

### Delivery

Delivery (in days after issuance of PO)

240-270

240-280

### Availability of Service and Repair Facilities

Location

Ramsey MN

Shakopee MN

### Compliance With Specifications and other Proposal Documents

Low bidder is in compliance with the specifications.

### Recommendation

Staff recommends selecting the low  
bid of: ALTEC



## **RESOLUTION**

BE IT RESOLVED by the Public Utility Board of the City of Rochester, Minnesota, to approve a purchase order agreement with Altec Industries Inc. for

One 2010 Altec 206 Model AM55E Aerial Device, Utility Body, and Installation

The amount of the purchase order agreement to be ONE HUNDRED TWELVE THOUSAND ONE HUNDRED TWENTY SEVEN AND 00/100 DOLLARS (\$112,127.00) plus sales tax bid by Altec Industries Inc and Altec Industries Inc being lowest responsible bidder.

Passed by the Public Utility Board of the City of Rochester, Minnesota, this 30<sup>th</sup> day of March, 2010.

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President

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Secretary