

FOR BOARD ACTION

Agenda Item # 4.a.

Meeting Date: 10/31/06

SUBJECT: Purchase of One 2007 Terex-Telelect C-4047 Digger Derrick, Utility Body, and installation

PREPARED BY: Bill Cook, Supervisor Environmental, GIS, & Fleet Operations

ITEM DESCRIPTION:

Plans for vehicle replacement in 2006 include a new digger derrick truck for Electric Maintenance & Construction crews. The 2006 capital improvement budget included funds for this unit which replaces an existing unit. Bids were received from three vendors to supply the digger derrick, body and installation on an RPU provided cab & chassis. Chassis purchase was approved at the last Board meeting. Based on our evaluation of the bids which included price, delivery, previous experience with manufacturer and bidder, availability of service and repair facilities, compliance with specifications and operating & maintenance costs, DUECO was determined to be the lowest responsible bidder with a price of \$120,210.00. The total price of the unit is within budget estimates.

UTILITY BOARD ACTION REQUESTED:

Management recommends that the Board approve a purchase order with DUECO in the amount of \$120,210.00 plus sales tax.

Larry Koshin
General Manager

10-27-06
Date

ROCHESTER PUBLIC UTILITIES

Bid Evaluation - V424 Digger Derrick

October 19, 2006

Bidders

DUECO - Watertown SD

Altec Industries - Indianapolis IN

ABM Equipment & Supply - Hopkins MN

Price

	ABM	Altec	DUECO
Base	\$ 129,332.00	\$ 126,111.00	\$ 113,983.00

Options

Pole Claw Tilt Interlock	\$ 305.00	\$ -	\$ -
Hollow Auger Shaft	\$ 2,188.00	\$ 2,858.00	\$ 1,116.00
Pole Puller	\$ 956.00	\$ 774.00	\$ 952.00
Pole Rack	\$ 2,385.00	\$ 1,690.00	\$ 809.00
Hydraulic Impact Wrench	\$ 758.00	\$ 765.00	\$ 1,056.00
CR Collapsible Power Spider Reel	\$ 790.00	\$ 732.00	\$ 647.00
Extended Warranty	\$ 1,750.00	\$ 6,020.00	\$ 1,647.00
	\$ 9,132.00	\$ 12,839.00	\$ 6,227.00

Base & Selected Options	\$ 138,464.00	\$ 138,950.00	\$ 120,210.00
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Delivery

Delivery (in days after issuance of PO) 180-200 240 210-240

Availability of Service and Repair Facilities

Location Hopkins MN Ramsey MN Shokopee MN

Compliance With Specifications and other Proposal Documents

Low bidder is in compliance with the specifications.

Recommendation

Staff recommends selecting the low
bid of: DUECO



RESOLUTION

BE IT RESOLVED by the Public Utility Board of the City of Rochester, Minnesota, to approve a purchase order agreement with DUECO for

Digger Derrick with Utility Body

The amount of the purchase order agreement to be ONE HUNDRED TWENTY THOUSAND TWO HUNDRED TEN AND 00/100 DOLLARS (\$120,210.00) and DUECO being lowest responsible bidder.

Passed by the Public Utility Board of the City of Rochester, Minnesota, this 31st day of October, 2006.

President

Secretary