

FOR BOARD ACTION

Agenda Item # 8.b.

Meeting Date: 4/27/04

SUBJECT:

Purchase of 1 - 2004 Altec A55E-OC articulating over-center aerial device. 1- Altec A50E-OC articulating over-center aerial device, 2 - 2004 Fiberglass Utility Bodies and installation.

PREPARED BY:

Bill Cook, Supervisor of Environmental, GIS & Fleet

ITEM DESCRIPTION:

Plans for vehicle replacement in 2004 include 2 new trucks with aerial device and body for the Electric Maintenance & Construction crews. The 2004 capital improvement budget includes funding for these units. These units replace existing units. Bids were received from three vendors to supply the aerial devices, bodies and installation on an RPU provided cab & chassis's. Chassis purchase was approved at the last Board meeting. Total cost of the units will be below budgeted amounts. Based on our evaluation of the bids which included price, delivery, previous experience with manufacturer and bidder, availability of service and repair facilities, compliance with specifications and operating & maintenance costs, Altec Industries Inc. was determined to be the lowest responsive bid with a price of \$188,650 which includes options for tire chains, two-year warranty, and trading in Trucks V111 and V64.

UTILITY BOARD ACTION REQUESTED:

The Board is requested to approve a purchase order agreement with Altec Industries, Inc., 5201 West 84th Street, Indianapolis Indiana 46268 in the amount of \$188,650 plus sales tax to provide two aerial devices, bodies and installation.



General Manager

4-22-04
Date

Bid Tabulation V169 - 55' Boom w/Body and V170 50' Boom w/Body

Altec Dueco Truck Utilities

V169

Aerial Device	\$83,800	\$101,375	\$66,227
Body	\$17,000	\$17,581	\$47,567

V170

Aerial Device	\$83,500	\$100,678	\$65,227
Body	\$17,000	\$17,697	\$47,567
<i>Base Subtotal</i>	\$201,300	\$237,331	\$226,588

V169 Options

Bucket Elevator		\$1,999	
Automatic Tire Chains	\$1,800	\$1,682	\$2,000
Two-Year Warranty	\$1,375	\$517	\$800

V170 Options

Bucket Elevator		\$1,999	
Automatic Tire Chains	\$1,800	\$1,682	\$2,000
Two-Year Warranty	\$1,375	\$517	\$800
<i>Options Subtotal</i>	\$6,350	\$4,398	\$5,600

Trade In

V111	(\$11,000)	(\$5,000)	(\$14,000)
V64	(\$8,000)	(\$5,000)	(\$23,000)
<i>Trade In Subtotal</i>	(\$19,000)	(\$10,000)	(\$37,000)
Delivery - Days	240	300	250

Summary

Boom & Body	\$201,300	\$237,331	\$226,588
Tire Chains & 2-Year Warranty	\$6,350	\$4,398	\$5,600
Trade Ins	(\$19,000)	(\$10,000)	(\$37,000)
<i>Total</i>	\$188,650	\$231,729	\$195,188
Difference		\$43,079	
Difference			\$6,538



RESOLUTION

BE IT RESOLVED by the Public Utility Board of the City of Rochester, Minnesota, to approve a purchase order agreement with Altec Industries, Inc. for

- 1 - 2004 Altec A55E-OC articulating over-center aerial device
- 1- Altec A50E-OC articulating over-center aerial device
- 2 - 2004 Fiberglass Utility Bodies and installation.

The amount of the purchase order agreement to be ONE HUNDRED EIGHTY-EIGHT THOUSAND SIX HUNDRED FIFTY AND 00/100 DOLLARS (\$188,650.00) plus sales tax and Altec Industries, Inc. being lowest responsible bidder.

Passed by the Public Utility Board of the City of Rochester, Minnesota, this 27th day of April, 2004.

President

Secretary