

FOR BOARD ACTION

Agenda Item # 4.b.

Meeting Date:

10/25/11

SUBJECT:

Purchase of One 2012 Dueco Terex HR-40 Aerial Device and Installation

PREPARED BY:

Bill Cook, Manager, Work Management and Integrated Services

ITEM DESCRIPTION:

Plans for vehicle replacement in 2011 include a new boom truck for Electric Maintenance & Construction crews. The 2011 capital improvement budget included funds for this unit which replaces an existing unit.

Quotes were requested via Public Purchase. Three vendors downloaded the specifications and proposal documents. Two vendors responded to supply the boom and installation on an RPU supplied chassis and body. The chassis and body will be purchased off the State Contract.

Of the two quotes provided, one vendor quoted a substantially different model which does not meet the specifications. The other quote meets specifications. To test the reasonableness of the price we compared the price of the same model boom and installation from 2005. After taking inflation into account, the quote was found to be reasonable.

Based on our evaluation of the quotes which included price, conformance with specifications, delivery, previous experience with manufacturer and vendor, availability of service and repair facilities, compliance with specifications and operating & maintenance costs, Dueco Inc. was determined to be the lowest responsive quote with a price of \$59,433.00 which includes the trade in of Unit V423 and all three options.


FOR CAPITAL PURCHASES/BIDS/MAJOR PROJECTS:

The total price of the unit is within budget estimates of \$150,000.

UTILITY BOARD ACTION REQUESTED:

Management recommends Board approval of a purchase order to Dueco Inc. in the amount of \$59,443.00 plus sales tax.


General Manager


Date

V490 Aerial Device and Body Installation - Vendor Quotes

Base Price	Altec	DUECO	ABM
Base Proposal	\$ 59,575.00	\$ 67,257.00	No Quote
Trade in	\$ 4,800.00	\$ 12,000.00	

Base Price w/ Trade in

Selected Options

Automatic Hold Down	\$ -	\$ 1,346.00	
Hydraulic Jib	\$ -	\$ 1,958.00	
Extended Warranty	\$ 1,087.00	\$ 882.00	
Options Subtotal	\$ 1,087.00	\$ 4,186.00	

Unit Total	\$ 55,862.00	\$ 59,443.00	
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Specification Evaluation

Altec quoted a Model AT40M telescopic articulating boom. The specification called for an overcenter type of boom which provides a greater range of operation. This is a substantial deviation from the specifications.

DUECO identified three minor deviations from the specification. The unit proposed is acceptable.



RESOLUTION

BE IT RESOLVED by the Public Utility Board of the City of Rochester, Minnesota, to approve a purchase order agreement with DUECO Inc. for

One 2012 Terex HR-40 and Installation

The amount of the purchase order agreement to be FIFTY NINE THOUSAND FOUR HUNDRED AND THIRTY THREE DOLLARS (\$59,433.00) plus sales tax, DUECO Inc. being lowest responsible quote.

Passed by the Public Utility Board of the City of Rochester, Minnesota, this 25th day of October, 2011.

President

Secretary